AIA Hong Kong

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Memo

Attn: All AIA Business Partners

From: Anne Weedon

Dept: Partnership Distribution

Date: 26 November 2012

Total page: 2 + Client Notice Sample + Addendum

Subject: **(Ref: A121155)**
有關富達基金 - 亞洲特別機會基金"A"和富達基金 - 中國消費動力基金"A類別股份-累積"更改投資目標之事宜
Changes of investment objectives of Fidelity Funds – Asian Special Situations Fund "A" and Fidelity Funds – China Consumer Fund "A-ACC"

根據基金經理的通知，由 **2012 年 12 月 3 日** ("生效日") 起，富達基金 - 亞洲特別機會基金及富達基金 - 中國消費動力基金(該「**連繫基金**」)將澄清其投資目標，目的是爲了讓基金經理可於其認為適合的情況下，更靈活地投資於中國市場。就上述澄清，友邦香港將於生效日起更改以下兩項連繫至相關連繫基金之「投資選擇」的投資目標如下：

受影響投資選擇	**基金代號**	**新的投資目標**	**現有投資目標**
富達基金 - 亞洲特別機會基金"A"	M06	首要投資於亞洲特別機會股份和小型增長公司 (日本除外)。特別機會股份一般在資產淨值的估價較為吸引；或其盈利潛質加上其他因素，對股價有正面影響。特別機會股份及小型增長公司以外的投資項目， 可佔投資組合最多不超過25%。**基金可把其淨資產直接投資於中國A股及B股。**	首要投資於亞洲特別機會股份和小型增長公司 (日本除外)。特別機會股份一般在資產淨值的估價較為吸引；或其盈利潛質加上其他因素，對股價有正面影響。特別機會股份及小型增長公司以外的投資項目， 可佔投資組合最多不超過25%。
富達基金 - 中國消費動力基金"A類別股份-累積"	M08	此投資選擇旨在主要投資於總公司設於中國 或香港， 或在這些地區經營主要業務的公司的股票 證券，以締造長線資本增長。這些公司從事發展、製造或銷售貨品的業務，或向中國消費者提供服務。**基金可把其淨資產直接投資於中國A股及B股。**	此投資選擇旨在主要投資於總公司設於中國或香港， 或在這些地區經營主要業務的公司的股票證券，以締造長線資本增長。這些公司從事發展、製造或銷售貨品的業務，或向中國消費者提供服務。

如保單持有人對上述更改投資目標之事宜有任何疑慮，可選擇調配現有「投資選擇」之單位到其他投資選擇，當中涉及的**費用及收費**於相關投資連繫壽險計劃中列明。保單持有人亦可以選擇更改往後保費分配，該要求無任何費用及收費。詳情請參閱產品小冊子。

友邦香港會就上述更改向該些投資選擇的持有人發出日期為 2012 年 11 月 26 日的客戶通訊，在此附上該客戶通訊樣本以供參考。

請將以上訊息傳予相關合資格業務代表。如有任何疑問，請致電保險及理財顧問熱線 3972 8899。

備註: 於這通告內所提及的「友邦香港」或「公司」或「我們」是指美國友邦保險（百慕達）有限公司。

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According to notice from fund manager that with effect from **3 December, 2012** ("**Effective Day**"), certain clarifications will be made to the investment objectives of Fidelity Funds – Asian Special Situations Fund and Fidelity Funds – China Consumer Fund (collectively, the "**Underlying Funds**") to allow fund manager greater flexibility of investing in China markets as the manager sees fit. Consequentially, AIA Hong Kong will amend the investment objectives of the Investment Options which are linked to the respective Underlying Funds from the Effective Day as below:

Affected investment options name	Code	New investment objective	Existing investment objective
Fidelity Funds – Asian Special Situations Fund "A"	M06	Invests principally in special situations stocks and smaller growth companies in Asia, excluding Japan. Special situations stocks generally have valuations which are attractive in relation to net assets or earnings potential with additional factors which may have a positive influence on the share price. Up to 25% of the portfolio can consist of investments other than special situations stocks and smaller growth companies. **The underlying fund may invest its net assets directly in China A and B Shares.**	Invests principally in special situations stocks and smaller growth companies in Asia, excluding Japan. Special situations stocks generally have valuations which are attractive in relation to net assets or earnings potential with additional factors which may have a positive influence on the share price. Up to 25% of the portfolio can consist of investments other than special situations stocks and smaller growth companies.
Fidelity Funds – China Consumer Fund "A–ACC"	M08	The investment option aims to achieve long-term capital growth through investing primarily in equity securities of companies having their head office or exercising a predominant part of their activities in China or Hong Kong. These companies are involved in the development, manufacture or sales of goods or services to consumers in China. **The underlying fund may invest its net assets directly in China A and B Shares.**	The investment option aims to achieve long-term capital growth through investing primarily in equity securities of companies having their head office or exercising a predominant part of their activities in China or Hong Kong. These companies are involved in the development, manufacture or sales of goods or services to consumers in China.

Please note that if policyholders have concern on the changes of the above investment objectives, they may elect to switching-out the existing units of the respective Investment Options to other investment options under their relevant investment linked assurance scheme(s) **with fee and charge** stated in the relevant scheme product brochure(s) (the "**Brochures**"). They may also elect to change the future premium allocation upon your request **without** fee and charge. Please refer to the Product Brochures for details.

AIA Hong Kong will dispatch client notice dated 26 November 2012 to the above Investment Option holders regarding the abovementioned changes. The Client Notice sample is attached for your reference.

Kindly please convey the above message to all your fellow qualified Technical Representative. For enquiries, please feel free to call our Brokerage & IFA Hotline 3972 8899.

Best regards,

Anne Weedon
Vice President and Head of Partnership Distribution

Note: "AIA Hong Kong" or "AIA" or "We" or "Our" as used herein refers to American International Assurance Company (Bermuda) Limited.