

To : All Business Partners Brk/FR4412
From : Brokerage and IFA
Date : Nov 5th, 2012
Title : **Customer Letter - has reached an agreement with Pacific Century Group on the sale of its insurance businesses in Hong Kong**
客戶通知 - 有關 ING 與盈科拓展集團達成協議出售香港壽險業務

Dear Valued Partners,

ING has reached an agreement to sell its life insurance operations in Hong Kong to Pacific Century Group. This transaction is subject to the normal regulatory approvals and is expected to close in the first quarter of 2013.

Our company is going to send out the announcement letter to all clients of ING Hong Kong. For details, please refer to the document attached. Thank you for your continuous trust and support to ING!

Remarks:

1. Only one letter will be sent out to clients who hold more than one policy.
2. The company will send out the letter to the latest stored correspondence address in our record.
3. The letters will be sending out today and tomorrow.

In case of any enquiry, please feel free to call 3123-3158.

Brokerage and IFA

ING Life Insurance Company (Bermuda) Limited

致 尊敬的合作夥伴，

ING 集團與盈科拓展集團達成協議出售其香港壽險業務。此次交易仍有待監管機構審批，預計將於 2013 年第一季度完成有關程序。

公司將於日內就有關事宜寄發通知予所有 ING 香港客戶。有關詳情，請參閱附載之客戶通知。多謝您多年來對 ING 的信賴及支持！

備註：

1. 如客戶持有多於一張保單，公司只會寄出一封信件給客戶
2. 公司將會按照客戶最後存檔於公司紀錄之通訊地址寄出信件
3. 有關信件 將於今明兩日寄出如有任何疑問，歡迎致電 3123-3158。

經紀及獨立財策部

ING Life Insurance Company (Bermuda) Limited